

The following make it cry for the attention of the highest office holders of your organization.

- Computer security is a fundamental enabling technology of the Internet
 - Privacy, authentication, integrity, fairness
 - Security turns the Internet into a serious tool for both business and personal uses
 - The limits of security are the limits of the Internet
 - Attacks make it harder to do business on the Internet
 - Attacks cost money
 - Attacks result in bad publicity
 - Attacks have the potential to cause unbounded losses
 - Attacks INCREASE THE RISK of being on the Internet

Assets at Risk

Direct Losses

- Theft
- Money
- Trade secrets and company Information
- Digital assets
- Consumer information
- Computer resources
- Productivity Loss
 - Corruption of data
 - Diversion of funds
 - Recovery and continuity expenses

Indirect Losses

- Secondary Loss
 - Loss of potential sales
 - Loss of competitive advantage
 - Negative brand impact
 - Loss of goodwill
- Legal Exposure
 - Failure to meet contracts
 - Failure to meet privacy regulations
 - Illegal user activity
 - Officer liability

The Biggest Risk

- Complacency
- The opportunity cost of not participating:
 - Competitive advantages
 - Revenue and cost improvements
 - Expansion of business
 - Customer loyalty
 - New business models
- The benefits of being online more than make up for the risks

With Sincere regards

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